



For Immediate Release

BroadLight Partners With Clavis Company for Sales, Marketing and Support Services in Japan

Clavis to Begin Selling the Industry's First GPON Component Solution in Japan

January 17, 2006 – Mountain View, Calif. – BroadLight, a leading supplier of ITU Passive Optical Network (PON) semiconductors and software, today announced that it has signed a distribution agreement with Clavis Company in Japan. Effective immediately, the Clavis Company will be responsible for supporting BroadLight's existing Japanese customers and aggressively pursuing design wins for BroadLight's end-to-end (E2E) GPON solution – the industry's only GPON component and software solution sampling today.

“BroadLight is ready to bring its GPON technology to Japan and we are making a significant investment in this market,” said Andrew Vought, CEO of BroadLight. “With Clavis as our partner in Japan, we will be able to quickly bring our E2E GPON products to customers ahead of the competition and in time for the major GPON roll-outs.”

“Since BroadLight has the only GPON product on the market, we feel confident that we will be very successful with Japanese customers,” said Hiromi Ohkuma, Company President of Clavis Company. “We look forward to a long and prosperous partnership with BroadLight and to providing outstanding services to the Japan market.”

BroadLight's GPON Solution

BroadLight's E2E GPON solution consists of the BL2000 System-on-Chip (SoC) for cost focused ONT applications, the BL3000 OLT MAC and PON*maker* software. Delivering unprecedented performance and integration, BroadLight's E2E GPON provides customers with a low-cost and low-risk solution that will significantly speed their time to market with ITU-T G.984-compliant GPON equipment.

For more information on BroadLight's GPON or BPON solutions, interested parties should contact sales@broadlight.com.

About BroadLight, Inc.

BroadLight delivers the industry's only end-to-end solution (from the customer premises to the central office) for equipment vendors designing ITU-T compliant passive optical network (PON) systems. The company's completely integrated product line consists of standards-based communication semiconductors and software solutions that enable its customers to deliver BPON and GPON equipment to carriers and services providers worldwide. This end-to-end solution provides customers with a lower risk development cycle and enables them to significantly speed time-to-market. As a result, BroadLight technology has been adopted by leading manufacturers who are currently providing equipment for the some of the world's largest fiber PON roll-outs.

About Clavis Company

Clavis Company is a division company of Macnica Inc., a leading distributor and representative of electronics and information technology in the affluent markets of Japan and elsewhere in Asia, and a consumer technology solution provider. Clavis works closely with technology leaders from around the world to execute product planning and development, conduct sales & marketing, provide technology support, and aggressively explore ways to localize and optimize manufacturer products to suit the Asia market place. Engineers at Clavis plan and develop unique products that address emerging needs, and moreover, back those products with industry-leading, high-value-added services. Clavis enjoys close and long-term business relationships with many major electronic manufacturers in Japan and has established itself as a dependable source for international trade partners. Clavis Company is located at Macnica Bldg #1, Shin Yokohama Kouhoku-ku, Yokohama 222-8561, Japan; Tel: +81-45-470-9821; Fax: +81-45-470-9822.

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BroadLight Public Relations

Kelly Karr

650-299-8451

kkarr@broadlight.com

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